

Message Text

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63

ACTION COME-00

INFO OCT-01 AF-08 ISO-00 EB-07 (ISO) W

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R 041312Z MAY 76

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 4712

LIMITED OFFICIAL USE LAGOS 5188

E.O. 11652: N/A (DECONTROL 12/31/76)

TAGS: BENC, ENRG, NI

SUBJECT: MAJOR PROJECT: NIGERIA SEEKS APPRAISAL OF ELECTRIC
POWER SYSTEM

REF: LAGOS 4832 AND PREVIOUS

1. CONTACTED AFTER MUCH DIFFICULTY, OLAMADA SAID MINISTRY IN CONSULTATION WITH FEDERAL TENDERS BOARD HAS SHORTLISTED HARZA, STANLEY CONSULTANTS, SANDERSON AND PORTER BUT NOW WANTS THEM TO RESUBMIT PROPOSALS ON TURNKEY BASIS, E.E., THEIR PRICE WITHOUT SUCH GOVERNMENT ASSISTANCE AS OFFICE SPACE, AIR AND GROUND TRAVEL WITHIN NIGERIA, ETC. HE SAID COMPANIES' PROPOSALS (IN RESPONSE MINISTRY QUESTIONNAIRE) AHD SPECIFIED VARIOUS SERVICES TO BE SUPPLIED BY GOVERNMENT BUT GOVERNMENT NOW WISHES LEARN HOW MUCH COMPANIES WOULD CHARGE TO PROVIDE ALL SERVICES THEMSELVES. ALSO SAID THIS APPROACH HAS BEEN RECOMMENDED TO MINISTRY'S PERMANENT SECRETARY WHO HAS NOT YET APPROVED IT BUT EMBASSY SHOULD CONTACT COMPANIES ANYWAY.

2. ACTION REQUESTED: SUGGEST OLAMADA'S REQUEST BE CONSIDERED INFORMAL AND BE REAISE WITH THREE COMPANIES ABOVE TO LEARN THEIR REACTIONS. CONTACTS ARE: HARZA -R. F. KAZER OF F.C. FISHER 312-855-7000; SANDERSON AND PORTER - BRUCE A. MILLER OR ARTHUR FERBER 212-344-5550. NO NAME AVAILABLE FOR STANLEY BUT MUSCATINE PHONE IS 319-263-9494. FYI: EUGENE AMOBI, STANLEY'S LAGOS REP, INFORMED OF ABOVE AND EXPECTS ARRIVE MUSCATINE THIS WEEK. END FYI. EMBASSY WOULD TRANSMIT COMPANIES'S RACTIONS OR COUNTER-PROPOSALS TO MINISTRY.

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EASUM

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Message Attributes

Automatic Decaptioning: X
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Copy: SINGLE
Draft Date: 04 MAY 1976
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Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
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Margaret P. Grafeld
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EO Systematic Review
04 MAY 2006

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